



PO Box 1204 CROWS NEST NSW 1585  
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AUSTRALIA  
Phone (02) 9438 2077  
Fax (02) 9439 3983  
Email [info@bia.org.au](mailto:info@bia.org.au)  
ABN 61 000 618 468

## Re: Application for Membership

Dear Sir/Madam,

Thank you for your interest in membership of the Boating Industry Association of NSW Ltd (BIA).

The BIA of NSW was formed in 1960 to represent the interests of Marine Businesses throughout NSW. The BIA represents over 80 percent of the Boating Industry sector, and works to benefit the industry at large through a wide range of functions and activities. Some of these activities include:

- Promotion of benefits of the boating industry to its members and the public
- Working closely with Government, marine organisations and other interest groups to increase the industries effectiveness.
- Provide a forum to discuss industry needs and problems and serves as a representative to Government, media and the public.

Our strength and relevance relies on the participation and input of professional Marine Businesses like yours.

The application process is as simple as completing the membership application form included in this package and returning to our office along with the following supporting documentation and payment.

- Certificate of Incorporation and/or
- Certificate of Registration of Business Name
- \$250.00 inc. GST Joining Fee (one off payment) plus
- \$410.00 inc. GST Annual Subscription.

Secondary sites can take full advantage of all member benefits for an additional \$55.00 GST inclusive per site.

Once we have received your application it will be presented to the BIA Board of Directors for approval.

If you have any questions, please feel free to contact us. Your support representative, Aaron McKenna, can be reached at (02) 9438 2077 or email [aaron@bia.org.au](mailto:aaron@bia.org.au).

We look forward to welcoming you as a member of the BIA.

Sincerely,

Roy Privett  
General Manager

Enclosure



# MEMBERSHIP APPLICATION

I/we hereby apply for membership of the Boating Industry Association of New South Wales Ltd (BIA)

## Section 1: BUSINESS DETAILS

Company/Business Name \_\_\_\_\_

Full Trading Name \_\_\_\_\_

ACN Number \_\_\_\_\_

Date of commencement of trading \_\_\_\_\_

Please enclose a copy of Certificate of Incorporation or Certificate of Registration of Business Name. All applicants must have traded successfully for 12 months prior to submission of this application unless otherwise approved by the Board or a probationary membership may be applicable.

Business address \_\_\_\_\_

Suburb \_\_\_\_\_ State \_\_\_\_\_ Postcode \_\_\_\_\_ Country \_\_\_\_\_

Postal address \_\_\_\_\_

Suburb \_\_\_\_\_ State \_\_\_\_\_ Postcode \_\_\_\_\_ Country \_\_\_\_\_

Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_ Website \_\_\_\_\_

Do you have branch offices? Yes  If yes, please attach a list of all branch addresses. No

Would you like your branches to receive full membership benefits? Yes  No

There is an additional charge for branches to receive full membership benefits which include membership certificate, decals and Logbook etc. Please refer to cover letter for these charges.

### Names and private addresses of all Principals or Directors

<b>1. Name</b>	<b>3. Name</b>
Position _____	Position _____
Address _____	Address _____
State _____ Postcode _____	State _____ Postcode _____
Home Phone ( ) _____	Home Phone ( ) _____
Fax ( ) _____	Fax ( ) _____
Email _____	Email _____
Mobile _____	Mobile _____
<b>2. Name</b>	<b>4. Name</b>
Position _____	Position _____
Address _____	Address _____
State _____ Postcode _____	State _____ Postcode _____
Home Phone ( ) _____	Home Phone ( ) _____
Fax ( ) _____	Fax ( ) _____
Email _____	Email _____
Mobile _____	Mobile _____

## Section 1: BUSINESS DETAILS continued...

If more than one Director, please nominate a **MEMBERSHIP CONTACT**. This nominated person will act as representative of the business or company in Association matters within the meanings of the Articles of Association.

Title Name (First/Last) Position

Phone ( ) Fax ( )

Email Mobile

If you wish the BIA correspondence to be directed to an alternative person within your organisation please nominate a **CORRESPONDENCE CONTACT**.

Title Name (First/Last) Position

Phone ( ) Fax ( )

Email Mobile

Are any of the Directors or Principals currently involved in any other Company or Business?

Yes  If yes, please provide details No

Has any Principal or Director any past or present association with any Company or Business which has at the time of that Principal or Director's involvement ceased to trade, had an official manager appointed, placed in liquidation, or entered into a scheme of arrangement with creditors?

Yes  If yes, please provide details No

Bankers for the Company or Business:

Bank Branch Phone

Do you operate a Trust Account for consignment stock? *Brokers only*

Yes  If yes, please provide details No

Name of Account Account Number

Have you or any principal of the applicant, previously made application to, or been refused membership of BIA in any state?

Yes  If yes, please provide details No

Second Hand Dealer's Licence Number

Motor Dealer's Licence Number (restricted for trailers)

## Section 2: MEMBERSHIP OF BIA DIVISIONS

1. Application for membership of BIA Divisions may require the completion of an additional application form for division approval. General membership applies unless approved by a specific division.

Do you want to apply for membership of:

- General BIA member
- Marina Association of NSW (MA)
- Marine Brokers Association of NSW (MBA)
- Marine Industry Mechanical Repairers Association of NSW (MIMRA)
- Sailing Industry Association of NSW (SIA)
- Shipwrights and Boatbuilders Association of NSW (SBA)

## Section 3: CLASSIFICATIONS AND BRANDS

Please tick up to three classifications that best describe your business.

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> ACCOMMODATION, CAFES, KIOSKS & RESTAURANTS<br><input type="checkbox"/> AIR CONDITIONING, GENERATORS & REFRIGERATION <ul style="list-style-type: none"> <li>• Maintenance</li> <li>• Repairs</li> <li>• Sales</li> </ul> <input type="checkbox"/> BOAT BUILDING - SPECIALIST FABRICATORS <ul style="list-style-type: none"> <li>• Foam fabricators</li> <li>• Powder coaters</li> <li>• Stainless steel fabricators</li> </ul> <input type="checkbox"/> BOAT BUILDING - SUPPLIES <ul style="list-style-type: none"> <li>• Antifoul materials</li> <li>• Fibreglass</li> <li>• Paint</li> <li>• Timber</li> <li>• Windows / Hatches</li> </ul> <input type="checkbox"/> BOAT HIRE - DRIVE YOURSELF <ul style="list-style-type: none"> <li>• Canoes and Kayaks</li> <li>• Houseboats</li> <li>• Power boats</li> <li>• Sail boats</li> <li>• Tinnies</li> </ul> <input type="checkbox"/> BOAT MANUFACTURERS / IMPORTERS<br><input type="checkbox"/> BOAT REPAIRS / MAINTENANCE - MECHANICAL <ul style="list-style-type: none"> <li>• Marine mechanics</li> <li>• Other mechanical trades</li> </ul> <input type="checkbox"/> BOAT REPAIRS / MAINTENANCE - STRUCTURAL <ul style="list-style-type: none"> <li>• Abrasive Blasting</li> <li>• Other Repair Trades</li> <li>• Shipwrights</li> <li>• Slipways &amp; Painters</li> </ul> <input type="checkbox"/> BOAT SALES - IN WATER POWER BOATS <ul style="list-style-type: none"> <li>• New &amp; Used</li> </ul> <input type="checkbox"/> BOAT SALES – MISCELLANEOUS <ul style="list-style-type: none"> <li>• Canoes</li> <li>• Inflatables</li> <li>• Kayaks</li> <li>• Tenders</li> </ul> <input type="checkbox"/> BOAT SALES – SAILING & YACHTS <ul style="list-style-type: none"> <li>• New &amp; Used</li> </ul> <input type="checkbox"/> BOAT SALES - TRAILER BOATS & PWC <ul style="list-style-type: none"> <li>• New &amp; Used</li> </ul> <input type="checkbox"/> BOAT SHARING SCHEMES<br><input type="checkbox"/> CHANDLERY RETAIL OUTLETS<br><input type="checkbox"/> CHANDLERY WHOLESALERS & DISTRIBUTORS<br><input type="checkbox"/> CHARTER SERVICES <ul style="list-style-type: none"> <li>• Diving</li> <li>• Ferries</li> <li>• Fishing</li> <li>• Power</li> <li>• Sail</li> <li>• Taxis</li> </ul> | <input type="checkbox"/> CLEANERS DETAILERS & SIGNWRITERS<br><input type="checkbox"/> CLOTHING<br><input type="checkbox"/> CLUBS, ORGANISATIONS & AUTHORITIES<br><input type="checkbox"/> COVERS, UPHOLSTERERS, TRIMMERS & INTERIORS<br><input type="checkbox"/> DIVING EQUIPMENT - SALES & HIRE<br><input type="checkbox"/> ELECTRICS / ELECTRONICS <ul style="list-style-type: none"> <li>• A/V systems</li> <li>• Autopilots</li> <li>• Batteries</li> <li>• Cathodic protection</li> <li>• Depth sounders</li> <li>• Electrical Technicians</li> <li>• GPS systems</li> <li>• Marine radios</li> <li>• Radars</li> <li>• Satellite equipment</li> <li>• Solar energy systems</li> </ul> <input type="checkbox"/> ENGINES MANUFACTURERS / IMPORTERS<br><input type="checkbox"/> ENGINES - SALES<br>(See Boat Repairs / Maintenance - Mechanical)<br><input type="checkbox"/> EQUIPMENT SPECIALIST <ul style="list-style-type: none"> <li>• Binoculars</li> <li>• Books, Maps &amp; Charts</li> <li>• Compass Adjusters</li> <li>• Telescopes</li> </ul> <input type="checkbox"/> FINANCE & INSURANCE COMPANIES<br><input type="checkbox"/> FISHING TACKLE & ACCESSORIES<br><input type="checkbox"/> FUEL (ACCESS FROM WATER)<br><input type="checkbox"/> MARINAS<br><input type="checkbox"/> MARINE CONSULTANTS <ul style="list-style-type: none"> <li>• Environmental Consultants</li> <li>• Naval Architects</li> <li>• Plans &amp; Designs</li> <li>• Shipping &amp; Transport Consultants</li> </ul> <input type="checkbox"/> MARINE CONTRACTORS <ul style="list-style-type: none"> <li>• Barges, cranes, tugs &amp; lighters</li> <li>• Jetties, wharves &amp; pontoons</li> <li>• Mooring services</li> <li>• Salvage</li> <li>• Transport &amp; delivery services</li> </ul> <input type="checkbox"/> MEDIA <ul style="list-style-type: none"> <li>• Marine magazines</li> <li>• Marine media general</li> <li>• Specialist photographers</li> </ul> <input type="checkbox"/> SAILING EQUIPMENT AND MATERIALS <ul style="list-style-type: none"> <li>• Spars &amp; Rigging</li> <li>• Sail makers</li> </ul> | <input type="checkbox"/> SCHOOLS <ul style="list-style-type: none"> <li>• Sailing</li> <li>• Power</li> <li>• Diving</li> <li>• Licence testing</li> <li>• Water-skiing</li> </ul> <input type="checkbox"/> SURVEYORS - Structural & Mechanical<br><input type="checkbox"/> TRAILERS <ul style="list-style-type: none"> <li>• Manufacturers / Retailers</li> </ul> <input type="checkbox"/> WATER SKIING EQUIPMENT AND ACCESSORIES<br><br>PLEASE TICK ONE<br><input type="checkbox"/> Albury Region<br><input type="checkbox"/> Bathurst Region<br><input type="checkbox"/> Canberra Region<br><input type="checkbox"/> Central Coast Region<br><input type="checkbox"/> Coffs Harbour Region<br><input type="checkbox"/> Dubbo Region<br><input type="checkbox"/> Goulburn Region<br><input type="checkbox"/> Newcastle/ Hunter & Great Lakes Region<br><input type="checkbox"/> Northern Rivers Region<br><input type="checkbox"/> Port Macquarie Region<br><input type="checkbox"/> Sydney Region<br>(also includes all state-wide businesses)<br><input type="checkbox"/> Tamworth Region<br><input type="checkbox"/> Wagga Wagga & Riverina Region<br><input type="checkbox"/> Wollongong & South Coast Region<br><br>Please advise which major brand, product or franchise you represent<br><br><hr/><br><hr/><br><hr/><br><hr/><br><hr/><br><hr/><br><hr/><br><hr/><br><hr/> |
|---|--|---|

## Section 4: NOMINATIONS

### IT IS ESSENTIAL THAT THE FOLLOWING INFORMATION BE PROVIDED IN SUPPORT OF YOUR APPLICATION FOR MEMBERSHIP

We, the undersigned, being financial members of BIA, hereby nominate the above mentioned for membership of the BIA.

#### Proposer

Organisation \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_

#### Secunder

Organisation \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_

#### TRADE REFERENCES: List at least three trade references

1. Name \_\_\_\_\_

Position \_\_\_\_\_

Address \_\_\_\_\_

State \_\_\_\_\_

Postcode \_\_\_\_\_

Phone ( ) \_\_\_\_\_

Fax ( ) \_\_\_\_\_

Email \_\_\_\_\_

Mobile \_\_\_\_\_

2. Name \_\_\_\_\_

Position \_\_\_\_\_

Address \_\_\_\_\_

State \_\_\_\_\_

Postcode \_\_\_\_\_

Phone ( ) \_\_\_\_\_

Fax ( ) \_\_\_\_\_

Email \_\_\_\_\_

Mobile \_\_\_\_\_

3. Name \_\_\_\_\_

Position \_\_\_\_\_

Address \_\_\_\_\_

State \_\_\_\_\_

Postcode \_\_\_\_\_

Phone ( ) \_\_\_\_\_

Fax ( ) \_\_\_\_\_

Email \_\_\_\_\_

Mobile \_\_\_\_\_

## Section 5: DECLARATIONS

If accepted as a member of the Boating Industry Association of New South Wales Ltd, I/we hereby agree to be bound by the Memorandum and Articles of BIA, and by any amendments made thereto, and to pay any annual subscription fees, or levies as the Association shall from time to time determine.

I/we also agree to support the aims and objectives of the Association and to confirm/abide by its Rules and Code of Ethics. Copy available on request. See summary page 5.

I/we understand that the submission of my/our cheque does not mean acceptance or any other entitlement of membership of BIA, and until a decision is relayed to me/us in writing, I/we are not entitled to use the Association logo or in any way indicate that I/we are a member of the Association.

I/we declare that all information contained herein is true and correct.

I/we enclose my/our cheque being a non-refundable application fee and the annual subscription fee.

Please refer to cover letter for application fee and annual subscription fees. Annual subscriptions may change as advised by the Board of Directors.

Signed (Director or Principal) \_\_\_\_\_

Date \_\_\_\_\_

Signed (Secretary) \_\_\_\_\_

Date \_\_\_\_\_

Please enclose cheque payable to: The Boating Industry Association of New South Wales Ltd  
PO Box 1204, Crows Nest NSW 1585.

Should your application be unsuccessful for any reason, the annual subscription fee will be returned to you.

Application for membership is subject to approval and acceptance by the BIA Board. The Board reserves the right to request further information from all sources in the consideration of this application.

# The Boating Industry Association of NSW Ltd is a non-profit, trade association, which represents the majority of business/trade providers in the recreational and light commercial boating industry in NSW.

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The BIA is pledged to promote and protect the interests of the boating industry. Members of the BIA abide by a detailed and structured Code of Practice. The aims and objectives of the Code of Practice are to be observed by all BIA members in the conduct of their business and their dealings with others.

#### **The Code comprises of ethics and obligations.**

- To promote industry self regulation.
- To maintain and enhance the reputation, standing and good name of the BIA and its members.
- To promote public confidence in dealing with a BIA member.
- To clarify all reasonable expectations of all parties to the Code.
- To help prevent consumer/member problems.
- To set methods to resolve disputes, if and when they arise.
- To outline the best management practices for design, operation, and maintenance of marinas and shipwright services.
- To promote effective and practical management procedures which will mitigate any harmful environmental effects.

#### **The ethics to be observed by members are:**

- Act honestly and fairly in all business dealings with the consumer.
- Maintain professional courtesy and integrity at all times.
- Ensure all advertising and representations are truthful and accurate.
- At all times act in an environmentally responsible manner.
- Do all that is possible to promote safe boating and education practices.
- Render accurate, truthful and expert advice to the community.
- Strive for excellence in quality of service to customers.

A copy of the Code of Practice is available from the BIA.

BIA membership will be an asset to your business and increase integrity to instill customer confidence in your business services and staff. Being a BIA member is a public commitment to fair trading through the promoted industry obligations and a proof of a long-term commitment to the industry.



ABN 61 000 618 468

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Websites • [www.bia.org.au](http://www.bia.org.au) • [www.sydneypointshow.com.au](http://www.sydneypointshow.com.au) • [www.marinedirectory.com.au](http://www.marinedirectory.com.au) • [www.boatshows.com.au](http://www.boatshows.com.au)