

## BIA Membership program 2022

The BIA Membership program is designed to provide members with a high level of service, support and direct benefit, plus ensure this is sustainable by providing for a substantial part of the ongoing core funding requirements of the BIA to be met by the membership subscription.

The membership subscription is related to **member business size based on number of employees**, providing an equitable way of ensuring members are provided with the appropriate level of support and apply a subscription fee that is commensurate with this.

### Annual subscriptions

For the 2022 membership year, subscriptions will be based on five tiers.

TIER	EMPLOYEES	FEE <sup>1</sup>	MONTHLY <sup>1,2</sup>
1	Sole traders or up to 5	\$550	\$46
2	6-10	\$1000	\$83
3	11-20	\$1650	\$138
4	21-50	\$2600	\$217
5	More than 50	\$4000	\$333

Notes: 1 fees exc GST 2 monthly fees examples rounded to nearest \$

Number of employees is the full-time equivalent number of staff employees within the business, or across the group where multiple marine businesses are owned and operated as a single company, for example marina groups. A full-time equivalent employee is taken to be one employed for a 38-hour week, or a combination of individuals working fewer hours aggregating a total of 38 hours per week.

*Note: for businesses with a presence in non-boating industry sectors, the employee numbers relate only to those engaged within the boating industry.*