

MEMBERSHIP APPLICATION

I/we hereby apply for membership of the Boating Industry Association (BIA)

Section 1: BUSINESS DETAILS					
Company/Business Name					
Full Trading Name					
ACN Number					
Date of commencement of trading					
Please enclose a copy of Certificate of Incorporation or Certificate of Registration of Business Name. All applicants must have traded successfully for 12 months prior to submission of this application unless otherwise approved by the Board or a probationary membership may be applicable.					
Business address					
<u>Suburb</u> S	State		Country		
Postal address					
<u>Suburb</u> S	State		Country		
Phone () Fax()		Website			
Do you have branch offices? Yes If yes, please attach a list of all branch addresses. No Would you like your branches to receive full membership benefits? Yes No Mames and private addresses of all Principals or Directors					
1. Name	3. Name				
Position	Position				
Address	Address				
State Postcode	State		Postcode		
Home Phone ()	Home Phone ()			
Fax()	Fax()				
Email	Email				
Mobile	Mobile				
2. Name	4. Name				
Position	Position				
Address	Address				
State Postcode	State		Postcode		
Home Phone ()	Home Phone ()			
Fax()	Fax()				
Email	Email				
Mobile	Mobile				

Section 1: BUSINESS DETAILS continued... If more than one Director, please nominate a MEMBERSHIP CONTACT. This nominated person will act as the representative of the business or company in Association matters within the meanings of the Constitution. Title Name (First/Last) Position Phone (Fax (Mobile Email If you wish the BIA correspondence to be directed to an alternative person within your organisation please nominate a CORRESPONDENCE CONTACT. Name (First/Last) Phone () Fax(Email Mobile Are any of the Directors or Principals currently involved in any other Company or Business? Yes If yes, please provide details No 📗 Has any Principal or Director any past or present association with any Company or Business which has at the time of that Principal or Director's involvement ceased to trade, had an official manager appointed, placed in liquidation, or entered into a scheme of arrangement with creditors? ___ If yes, please provide details Bankers for the Company or Business: Branch Phone Bank Do you operate a Trust Account for consignment stock? Brokers only No 🗌 If yes, please provide details Name of Account Account Number Have you or any principal of the applicant, previously made application to, or been refused membership of BIA in any state? No If yes, please provide details Second Hand Dealer's Licence Number Motor Dealer's Licence Number (restricted for trailers) Section 2: AREAS OF SPECIALTY The BIA strives to be a voice to all our members. Industry specific committees meet regularly to discuss issues relating to their specialised areas of expertise. Check the box if you would like to receive information about any of the following: Boat builders Sailing Houseboat hirers and tourism operators Shipwrights Marina operators and associated industries Trailer boat retailers Marine brokers Marine industry mechanical repairers

Section 3: CLASSIFICATIONS AND BRANDS Please tick only the classifications that best describe your business. **BOAT HIRE / CHARTER** ☐ Associations ☐ Trailer accessories ☐ Boat Hire (Drive Yourself) ☐ Windows, hatches and acrylics - canoes and kayaks and SUPs **MANUFACTURE - IMPORT / EXPORT** - houseboats ☐ Boat manufacturer / Importer SCHOOLS and TRAINING - power boats ☐ Engine manufacturer / Importer ☐ Boat licensing / training ☐ Equipment manufacturer ☐ Boating / marine education centres - sail boats Marina design, manufacture, ☐ Diving schools - tinnies ☐ Boat Syndication engineering and construction □ Sailing schools ☐ Charter Services / Operators ☐ Trailer manufacture / Importer ☐ Waterski / wakeboard schools - diving MARINAS, BOATYARDS and STORAGE **SPORTS and RECREATION** - ferries □ Boat lifts - fishing ☐ Diving equipment (sales and hire) ☐ Fishing tackle supplies □ Dry Berthing - power ☐ Marina ☐ Canoe, kayak and SUP accessories - sail ☐ Mobile services ☐ Towsport equipment and accessories - taxis $\ \square$ Slipway / hardstand $\ \square$ Tender service **BOAT SALES and BROKERAGE** TOWING and SALVAGE □ Diving services ☐ Accredited Marine Broker □ Wet berthing ☐ Marine assistance ☐ Boat Sales – canoes and kayaks ☐ Boat Sales – inflatables and tenders MARINE CONTRACTORS ☐ Boat Sales – power ☐ Barges, cranes, tugs and lighters TRADE SERVICES Air conditioning, generators and - non-trailerable cruising Cleaners, detailers and signwriters - non-trailerable fishing Crewing services refrigeration - trailerable ski and wake Jetties, wharves and pontoons - repairs and maintenance - trailerable cruising/family Mooring contractors Boat repairs / maintenance - trailerable fishing Transport and delivery services mechanical ☐ Boat Sales – pwc - marine mechanics ☐ Boat Sales – sail **MARINE MEDIA** - other mechanical trades - non- trailerable Marine magazines / publications / Boat repairs / maintenance -П - trailerable online structural ☐ Engine sales Marine media (general) - abrasive blasting - inboard ☐ Specialist photographers - other repair trades - outboard - shipwrights ☐ Secondhand Marine Dealer **MATERIALS and CHANDLERY** Covers, upholsterers, trimmers and ☐ Trailer sales ☐ Anchors, windlasses and winches Antifoul, paints, varnish, coatings and Electrical technicians **CLUBS and GROUPS** ☐ Other specialist fabricators ☐ Clubs and Groups Autopilots and steering gear ☐ Sail makers and sails Batteries and generators $\hfill \square$ Binoculars, cameras and telescopes **CONSULTANTS** Auctioneers / Valuers / Professional ☐ Books and DVDs Please advise which major brand, Services \Box Chandlery – retail products or franchise you represent ☐ Marine consultants $\hfill \Box$ Chandlery – wholesale / distributors - environmental Clothing, footwear, sunglasses and - naval architects accessories ☐ Maps, charts and compasses - plans and designs □ Electronics - shipping and transport ☐ Marine engineer - A/V systems ☐ Surveyor- mechanical - cathodic protection ☐ Surveyor- structural - depth sounders - GPS systems **DESTINATIONS and HOSPITALITY** - marine radios ☐ Accommodation - radars ☐ Cafes, kiosks and restaurants - satellite equipment ☐ Tourism \square Engine parts and accessories ☐ Fibreglass supplies FINANCE, INSURANCE & LEGAL ☐ Lights (incl. navigation lights) ☐ Finance □ Oils and lubricants □ Insurance ☐ Other marine products ☐ Legal ☐ Propellers Safety and survival equipment (PFDs, flares, life rafts etc.) П ☐ Fuel (access from water) Solar power П Spars, rigging and furling gear **GOVERNMENT and ASSOCIATIONS** П Timber ☐ Government organisations ☐ Toilets, pumps and plumbing

Section 4: NOMINATIONS IT IS ESSENTIAL THAT THE FOLLOWING INFORMATION BE PROVIDED IN SUPPORT OF YOUR APPLICATION FOR MEMBERSHIP We, the undersigned, being financial members of BIA, hereby nominate the above mentioned for membership of the BIA. Proposer Organisation Signature Date Seconder Organisation Signature Date TRADE REFERENCES: List at least three trade references 1. Name Position Address State Postcode Phone (Fax (**Email** Mobile Position 2. Name Address State Postcode Phone (Fax (Mobile Email 3. Name Position Address Postcode State Phone (Fax (Email Mobile Section 5: DECLARATIONS If accepted as a member of the Boating Industry Association, I/we I/we understand that the submission of my/ our payment does not hereby agree to be bound by the Constitution of the BIA, and by any mean acceptance or any other entitlement of membership of BIA,

amendments made thereto, and to pay any annual subscription fees, or levies as the Association shall from time to time determine.

I/we also agree to support the aims and objectives of the Association and to confirm/abide by its Rules and Code of Ethics. Copy available on request. See summary page 6.

and until a decision is relayed to me/us in writing, I/we are not entitled to use the Association logo or in any way indicate that I/we are a member of the Association.

I/we declare that all information contained herein is true and correct.

I/we enclose my/our payment being a non-refundable application fee and the annual subscription fee.

Please refer to the cover letter for application fee and annual subscription fees. Annual subscriptions may change as advised by the Board of Directors.

Signed (Director or Principal) Date

Signed (Secretary) Please enclose cheque payable to: **Boating Industry Association**

PO Box 1204, Crows Nest NSW 1585

Should your application be unsuccessful for any reason, the annual subscription fee will be returned to you.

Application for membership is subject to approval and acceptance by the BIA Board. The Board reserves the right to request further information from all sources in the consideration of this application.

Direct Deposit

Date

Bank: St George Bank Ltd Account Name: BIA BSB: 332 027

Account No: 552 004 720 Please use your company name as the customer reference.

Section 6: KEY EMPLOYEE LIST

Communication to member and interested stakeholders is done so through 'Logbook', the Associations official quarterly newsletter. In addition to this, members and stakeholders receive the fortnightly electronic newsletter 'E-News'. We need your assistance to continue to promote and advocate the benefits of recreational boating to the wider community of our industry by providing the contact details of your key staff to be included in general member communications.

Company:					
First name	Last name	Job title	Email address		
Alternatively places and a staff list as	an Excel or Word file to info@bia.org.au				

The information supplied will be held electronically by the BIA Secretariat. The BIA collects personal data with the view of supplying information about products and services that are relevant to you and your staff. We may send you advertising or promotional material about products and services offered by the BIA, other members of the BIA or third parties. We strongly recommend that you do not opt out of receiving this information as it will seriously restrict our ability to provide industry association services to you and your staff.

The Boating Industry Association – the BIA – is the voice of the recreational and light commercial marine industry, promoting safe, recreational boating as a positive and rewarding lifestyle for Australians.

The BIA takes seriously its role in the promotion of a safe and rewarding marine industry for Australians, with all members required to make a pledge to abide by the BIA Code of Practice.

The Code of Practice establishes standards of conduct for all BIA members, and acts as a guide on many issues regarding the relationship between members and customers.

Ultimately the Code demonstrates the commitment of BIA members to deliver consistently high standards, which builds trust with consumers and ensures a positive and rewarding experience for each customer who chooses to use the facilities or services offered by BIA members.

The aims and objectives of the Code of Practice are:

- To promote industry self-regulation.
- To maintain and enhance the reputation, standing and good name of the BIA and its members.
- To promote public confidence in dealing with a BIA member.
- To clarify all reasonable expectations of all parties to the Code.
- To help prevent consumer/member problems.
- To assist in the resolution of disputes, if and when they arise.
- To outline the best management practices for design, operation, and maintenance of marinas and shipwright services.
- To promote effective and practical management procedures which will mitigate any harmful environmental effects.

The ethics to be observed by members are:

- Act honestly and fairly in all business dealings with the consumer.
- Maintain professional courtesy and integrity at all times.
- Ensure all advertising and representations are truthful and accurate.
- At all times act in an environmentally responsible manner.
- Do all that is possible to promote safe boating and education practices.
- Render accurate, truthful and expert advice to the community.
- Strive for excellence in quality of service to customers.

A copy of the Code of Practice is available from the BIA.

BIA membership will be an asset to your business and increase integrity to instill customer confidence in your business services and staff. Being a BIA member is a public commitment to fair trading through the promoted industry obligations and a proof of a long-term commitment to the industry.



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